



Position: **Sales Executive**

Location: One Marina Park Drive, 14th Floor, Boston, MA

Start date: Immediately

Do you love cool business ideas that shake up the status quo? Do you know everything and everyone in the Boston tech scene? If you're a self-motivated hunter that thrives in unstructured growth environments, then join the passionate founders at netBlazr as we radically change broadband in America.

Job Responsibilities:

- Prospect and cold call to small and medium businesses in Boston.
- Participate in local IT and/or SMB networking events to evangelize netBlazr.
- Work with marketing to generate qualified leads and achieve sales goals.
- Maintain CRM database of prospects, leads, and customers.
- Develop marketing and sales materials to help drive membership.
- Work with IT Service Providers (Channel Partners) in Boston to generate more business.
- Leverage customer enthusiasm to gather feedback on our service and collect referrals.

Qualifications:

- Bachelors and MBA candidates, preferably in marketing or emerging technology field.
- 3+ years B2B sales experience, preferably in IT.
- Computer skills: PowerPoint, Excel, Word, Photoshop, CRM/salesforce/Zoho
- Any exposure to start-up work environment is desirable.

About us:

netBlazr is a new venture that helps businesses build co-operative broadband networks which deliver free internet to the co-op members. *We are like Skype for broadband.* Our innovative wireless technology does an "end run" on Verizon & Comcast, and our Boston network is expanding with each new member joining. netBlazr wants to **free your broadband**.

netBlazr is a finalist in the 2011 MassChallenge and 2011 MITX Innovation Award Winner.

To Apply:

Please send resume to recruiting@netblazr.com with "Sales Exec" in the subject line. We regret we can only respond to those candidates who meet the minimum qualifications. netBlazr is an Equal Opportunity Employer.