



Position: **Sales Engineer**

Location: One Marina Park Drive, 14th Floor, Boston, MA

Start date: Immediately

About us:

netBlazr is a new venture that helps businesses build co-operative broadband networks which deliver free internet to the co-op members. *We are like Skype for broadband.* Our innovative wireless technology does an "end run" on Verizon & Comcast, and our Boston network is expanding with each new member joining. netBlazr wants to **free your broadband**.

netBlazr is a finalist in the 2011 MassChallenge and 2011 MITX Innovation Award Winner. We bootstrapped our business for the first 18 months and recently closed a round of seed capital to accelerate our growth.

Position Overview:

We seek an enthusiastic, "get it done," Sales Engineer to join our team. Now is the time to get in on the ground floor and make an impact. This individual will manage the entire customer "on-boarding" process: sales support, site surveys, design plans, proposals, installations, connectivity testing, and ongoing field maintenance. Our Sales Engineer will have close contact with netBlazr customers and Channel Partners as well as with our technical and sales/marketing teams.

Qualifications:

- Creative problem solver obsessed with serving clients, with ability to learn quickly
- Exceptional communication skills, including proven success in customer facing roles
- Strong desire to make an impact in wireless, networking and software development
- Familiarity with small and medium business IT environment
- Experience defining and implementing scalable business procedures in a growth company
- Any exposure to start-up work environment is desirable.
- Cisco-certified Network Associate (CCNA), or equivalent experience
- 3+ years of networking experience
- 2+ years of wireless and RF experience
- BS in Engineering, Networking, or IT related field

To Apply:

Please send resume to **recruiting@netblazr.com** with "Sales Engineer" in the subject line. We regret we can only respond to those candidates who meet the minimum qualifications. netBlazr is an Equal Opportunity Employer.